PO and CO

M.B.A. (Environment Management) Faculty of Commerce & Management – Under CBCS System (Implemented from Academic Year 2019-20)

Programme Objectives (PO)

- 1. Infuse environmental concepts in business management
- Develop scientific attitude based on interdisciplinary approach for problem solving and decisionmaking.
- 3. Evolve competence in environmental management required by corporate world.
- 4. Build technically sound and able work force required for environmental protection, development and management.
- 5. Inculcate concept of Green Industry for sustainable development.
- 6. Promote for participation in active research work.
- 7. Encourage to identify, assess and shape entrepreneurial opportunities and evaluate their potential for starting an enterprise.

<u>Course Objectives (CO)</u> <u>SEMESTER – I</u>

Semester I		Total Credit	4		
Cou	ırse Code	CC 101	Credit Pattern	L-45, T-8, P-7	
Course Title INTRODUCTION TO ECOLOGY AND NATURAL RESOURCES		D NATURAL RESOURCES			
Cou	Course Outcomes: The students will able to				
1.	A	cquire the knowledge of Environmental Science and its multidisciplinary approach, ecosystem, types f ecosystem and its components.			
2.	Interpret th	nterpret the consequences the biogeochemical cycles and human interference in cyclic process.			
3.	Develop abi	Develop ability to identify local issues related with environment and natural resources.			
4.	Infer about 1	and as a resource its	management, classific	ation, importance and about land use pattern.	

Cou	Course CodeCC 102Credit PatternL-45, T-8, P-7			
Сог	Course Title AIR AND NOISE POLLUTION			
Co	Course Outcomes:			
1.	Appraisal of present air pollution status.			
2.	Identify existing and potential sources of air pollution.			
3.	Identify and Classify existing sources of noise pollution.			

Co	Durse CodeCC 103Credit PatternL-15, T-0, P-45					
Οοι	Course Title PRACTICAL- I					
Coι	Course Outcomes: The students will able to					
1.	Develop methodology for sample collection, processing and preservation for environmental analysis.					
2.	Make use of glassware, their appropriate cleaning.					
3.	Plan analytical techniques/experiments/ classical methods with easy to run experiments.					

Course Code		CC 104	Credit Pattern	L-45, T-8, P-7	
Course Title		ORGANIZATIONAL BEHAVIOR AND HUMAN RESOURCE MANAGEMENT			
Course Ou	utcom	es: Students will be	able to		
1	Desc HRM	•	cts of Organizational H	Behaviour and describe the different concepts in	
2		ate the aspects association.	iated with organizatio	nal human behavior and its effect on	
3	3 Apply relevant theories, concepts and models to resolve organizational issues, Develop Effecti team-work and leadership skills		resolve organizational issues, Develop Effective		
4 Perform the different processes in HRM like procurement, development, compensation and maintenance.		curement, development, compensation and			
5 Deter		mine the solutions for HR related issues in the organization, develop job analysis reports raining calendars.			

Course Code		CC 105	Credit Pattern	L-45, T-8, P-7	
Course Title FUNDAMENTALS OF MARKETING					
Cou	Course Outcomes: Students will be able to;				
1	Discuss conceptual knowledge of Marketing.				
2	Analyze marketing situations.				
3	Devise Market segmentation strategies for product and services.				
4	Develop 4Ps of Marketing for Product and Services.				

Course Code		DSE 101(A)	Credit Pattern	L-45, T-8, P-7	
Course	e Title	SERVICE SECTOR N	MANAGEMENT		
Course Outcome: The students will be able to					
1.	Describe	the concepts of service s	ector management.		
2.	Apply different theories and Concepts of Service Sector management.				
3.	Assess Challenges and Opportunities of Service Sector Management.				
4.	Compare and contrast issues and strategies by surveying government and private sector initiatives.				

Coι	ırse Code	DSE 101 (B) Credit Pattern L-45, T-8, P-7			
C οι	Course Title FAMILY BUSINESS MANAGEMENT				
C οι	Course Outcomes: Students will be able to;				
1.	Describe the Concepts of Family Business Management.				
2.	Apply appropriate family business strategies in family firms.				
3.	Analyze issues involved in the family businesses.				
4.	Evaluate the	factors affecting Far	mily Business Growth	•	

Col	ırse Code	DSE 101 (C)	Credit Pattern	L-45, T-8, P-7	
Course Title INFORMATION TECHNOLOGY FOR MANAGERS			R MANAGERS		
Coι	Course Outcoms: Student will able to;				
1	Analyze ind	ustry data using MS	-Excel.		
2	Develop an effective presentation using embedded software.			ware.	
3	Determine enterprise IT architecture for different domain areas.				
4	Design conceptual models of a database using ER for real life applications and also construct queries in Relational Algebra.				

Cou	irse Code	GE 101 - A	Credit Pattern	L-45, T-8, P-7	
Course Title FUNDAMENTALS OF MANAGEMENT				MENT	
Cou	Course Outcomes: Students will be able to;				
1	Discuss management evolution and how it can affect future managers.				
2	Analyze and attain elementary level of skills in management process and functions: planning, organizing, leading, deciding, motivating and controlling.				
3	Evaluate leadership styles to anticipate the consequences of each leadership style.				
4	Describe concept of CSR.				

Co	urse Code GE-101 - B Credit Pattern L-45, T-7, P-8				
Course Title OFFICE AUTOMATION					
Сог	Course Outcomes				
Afte	er completion	of this course the stu	ident will be able to:		
1	Distinguish	tinguish basic concepts and computer terminology.			
2	Identify operating system features.				
3	Create appropriate documents with the help of Word Processor.				
4	Design effective presentation.				
5	Analyze any data with the help of spreadsheets.				

Co	urse Code	GE 101 (C)	Credit Pattern	L-40, T-10, P-10
Co	Course Title Indian Social Problems and Social Services			Services
C οι	arse Outcom	es: Students will be	able to	
1	Analyze social problems using sociological perspectives.			es.
2	Describe how individual experiences of social problems relate to social structures and cultures using the sociological imagination.			
3	Explain how social inequality and systems of power perpetuate social problems.			
4				ncluding the behaviour of individuals as well as ns, communities, institutions, and entire societies.

Co	urse Code	GE 101 (D)	Credit Pattern	L-44, T-08, P-08		
Course Title Principles of Economics						
Сот	Course Outcomes: Students will be able to					
1	The student will identify the application of economics in his personal and professional life.					
2	Explain the economic factors and their implications in the working of different organizations.					

Cou	irse Code	GE101 (E)	Credit Pattern	L-45, T-15, P-0		
Course Title		ENVIRONMEN	T AND DEVELO	PMENT (only for the students of other		
COL		Department)				
Cou	irse Outcome	es: The students will	able to			
1.	Differentiate biotic and abiotic components of ecosystem & able to understand concept of					
	habitat, inte	eractions in betwee	n different compone	nts & their Interrelationships.		
2.	Develop ab	ility of identification	on of local issues rela	ated with natural resources.		
3.	Adopt various pollution control techniques.					
4.	Able to know various environmental policies as well as National & International					
	Organizatio	ons involved.				

Course Code		AEC I	Credit Pattern	L-30, T-2, P-6	
Course Title Life Skills for		Life Skills for Mar	nagers Credits: 2		
Οοι	Course Outcomes: Students will be able to;				
1	Apply vario	Apply various soft Skills to life and business situations.			
2	Develop ma	Develop managerial employability related skills.			
3	Work on dev	velopment of self-pe	rsonality.		

<u>SEMESTER – II</u>

Seme	ester	II	Total Credit	4	
Cour	se Code	CC 201	Credit Pattern	L-45, T-8, P-7	
Cour	Course Title WATER POLLUTION				
Cou	Course Outcomes: The students will able to				
1	Identify sources for surface water, ground water and marine pollution.				
2	Analyze pa	rameters and standar	rds for water and waste	e water.	

rse Code	CC 202	Credit Pattern	L-45, T-8, P-7
rse Title	ENVIRONMENTAL ENGINEERING AND DESIGN		
Course Outcomes:			
Design water treatment plant.			
Select appropriate method for water and wastewater treatment.			
Grade the existing water and wastewater treatment methods.			
]	<mark>rse Title</mark> rse Outcon Design wat Select appr	rse Title ENVIRONMENTA rse Outcomes: Design water treatment plant. Select appropriate method for wa	rse Title ENVIRONMENTAL ENGINEERING AND rse Outcomes: Design water treatment plant. Select appropriate method for water and wastewater treatment

Co	urse Code	CC 203	Credit Pattern	L-15, T-0, P-45	
Course Title PRACTICAL- II					
Col	Course Outcomes: The students will able to				
1	Relate and demonstrate the basic laboratory instruments used in environmental analysis and understand the principle of measurements using those instruments.			•	
2	Experiment	with work safely and	l competently in an er	vironmental laboratory settings, with confidence.	
3	Determine water pollution levels using appropriate methodology/ instrumentation.			thodology/ instrumentation.	
4		lls in analytical techn l results to study wat		or BOD,COD measurements and Interpret the	

Cou	irse Code	CC 204	Credit Pattern	L-45, T-6, P-9	
Course Title ACCOUNTING FOR MANAGERIAL DECISIONS					
Cou	Course Outcomes: The students will able to learn:				
1	Apply basic accounting principles and concepts for preparation of financial statements.				
2	Asses funds from operation with the help of funds flow statement.				
3	Evaluate the	financial position by	y preparing the financi	al statement as per Schedule-III.	

Cour	rse Code	CC 205	Credit Pattern	L-45, T-7, P-8
Course Title BUSINESS STATISTICS FOR ENVIRONMENT		ONMENT		
Cour	Course Outcomes: Students will be able to			
1.	Analyze c	Analyze company/organization data for taking decisions.		
2.	Evaluate t	Evaluate the data collected for management decision.		
3.	Interpret the relevance of statistical findings for business problem solving and decision making.			
4.	Provide so	olution to managem	ent decision problem	ns.

Course Code		CC 206	Credit Pattern	L-22, T-2, P-6	
Course Title LEGAL FRAMEWORK		WORK OF BUSINE	SS		
Cou	Course Outcomes: Students will be able to;				
1.	Explain the legal principles of Business Laws.				
2.	. To solve legal issues of Business.				

C οι	irse Code	CC 207	Credit Pattern	22L+8TP	
Course Title RESEARCH METHODOLOGY					
Coι	irse Outcom	es: Students will be	able to;		
1	Explain fund	damental concepts of	f research methodology	<i>.</i>	
2	Develop Res	search Report.			
Сог	irse Code	DSE 201(A)	Credit Pattern	L-45, T-7, P-8	
Coι	Course Title ENVIRONMENTAL MICROBIOLOGY & BIOTECHNOLOGY			GY & BIOTECHNOLOGY	
Οοι	irse Outcom	es: After completion	of this course students v	vill have capacity to	
1.				ficial and harmful properties of MOs with	
	potential a	applications in the in	novative environment	al management technologies	
2.	Describe a	and apply existing ar	nd emerging technolog	es like in- situ, ex-situ, & engineered	
	bioremedi	ation, phyto-remedia	ation that are important	in the area of environmental clean up / pollution	
	& forest n	& forest management.			
3.	Demonstr	Demonstrate an awareness about emerging concerns of reductions in fossil fuels through new			
	biotechno	biotechnological interventions in the harnessing renewable biomass energy.			
4.	Describe a	and apply biotechnol	ogical solutions like b	io-plastics, bio-fertilizers, bio-pesticides, bio-	
	mining, bi	iosensors to address	present environmental	concerns.	

Cou	irse Code	DSE 201(B)	Credit Pattern	L-45, T-7, P-8		
Course Title		ENERGY RESOURCE MANAGEMENT AND ENVIRONMENTAL TOXICOLOGY				
Cou	irse Outcome	es: Students will be a	ble to			
1	1 Identify and compare various forms and energy resources.			es.		
2				al energy sources and relate technologies for		
		enewable energy res				
3		d evaluate the toxic chemicals, mutagens, carcinogens and their relationships between				
5	s exposure and dose-response relationships.					
4	Evaluate eff	fects on living/physiological systems like neurotoxicity, nephro-toxicity, hepato-toxicity, and				
4	reproductive	e toxicity.		· - · · ·		

Cou	rse Code	DSE 201(C)	Credit Pattern	L-45, T-7, P-8	
Course Title DISASTER MANAGEMENT					
Cou	Course Outcomes: After completion of this course students will have capacity to				
1.	. Recognize the various global and regional environmental concerns due to natural causes and/or human activities, and the impact of these on various forms of life .				
2.	Obtain and	communicate inform	nation on risks, relie	f needs and lessons learned from earlier disasters in	
	order to for	order to formulate strategies for mitigation in future scenarios			
3.				conomic, legal and organisational aspects influencing	
	vulnerabili	abilities and capacities to face disasters.			
4.		• I	ally in the processe	s of disaster management (disaster risk reduction,	
	response, a	nd recovery)			

Course Code		GE 201- A	Credit Pattern	L-45, T-9, P-6
Course Title FUNDAMENTALS OF ACCOUNTING			ГING	
Coι	Course Outcomes			
	The students	The students will able to learn:		
1.	Describe the	Describe the concepts of Accounting and Finance.		
2.	Apply the financial and cost accounting techniques.			
3.	Analyse the financial and cost statements.			

Course CodeGE- 201- BCredit PatternL-45, T-8, P-7		L-45, T-8, P-7		
Course Title MANAGEMENT INFORMATION SYSTEM		SYSTEM		
Cou	Course Outcomes: The students will able to			
1.	Recognize types of MIS applications in organizations.			
2.	Discuss the development of management information systems in organizations.			
3.	Apply appropriate computerized information system techniques.			
4.	Evaluate MIS contributions to the strategic management of organizations.			
5.	Select signif	icant tool for supportin	g management decis	ion making.

Course CodeGE-201- CCredit PatternL		L-40, T-10, P-10			
Co	Course Title SOCIAL WELFARE ADMINISTRATION			ATION	
Οοι	Course Outcomes: Students will be able to				
1	Develop insight into the concept and process of social welfare administration.			welfare administration.	
2	Establish the qualities and skills of Social welfare Administration.				
3	Understand	the structure & funct	tions of social welfare	administration organization.	
4	Understand	the basic administrat	tive processes and practice	ctices in India.	
5	Understand the management of Non Governmental Organization.				
6	Develop Pro	ject proposal writing	g skills.		

Cou	urse Code	GE-201- D	Credit Pattern	L-44, T-08, P-08	
Course Title PRINCIPLES OF MICRO ECONOMICS					
Co	Course Outcomes: Students will be able to				
1	Understand and the micro variables and approach for microeconomic issues.				
2	Analyse the process of factor price determination at micro level.				

Coι	urse Code	GE 201	Credit Pattern	L-45, T-15, P-0
Course Title DISASTER MANAGEMENT (Only for the students of oth		y for the students of other Departments)		
Co ι	arse Outcome	es: After completion of	of this course students v	vill have capacity to
1.	Recognize the various global and regional environmental concerns/hazards due to natural causes and/or human activities, and the impact of these on various forms of life .			
2.	Obtain and c	communicate information	ation on risks, relief ne	eds and lessons learned from earlier disasters in
	order to form	nulate strategies for a	nitigation in future sco	enarios
3.	Describe and evaluate the environmental, social, economic, legal and organizational aspects influencing vulnerabilities and capacities to face disasters.			
4.	Relate theor response, an	• •	lly in the processes of	disaster management (disaster risk reduction,

Cou	ırse Code	AEC 201 -A	Credit Pattern (02)	L-22, T-4, P-4
Сог	ırse Title	FOREIGN LANG	UAGES (GERMAN)	
Сог	irse Outcome	es: Students will be	able to;	
1	1 This course will crate platform for the students to get prepared for Star Deutch exam (A1 exam by Goethe Institute, Max Muller Bhavan) . the students will find it very easy to pursue for this exam after completion of this course and they will have overall idea about the German language as well teaching methods followed to learn any foreign language.			
2	 This course enables the students to understand and use familiar everyday expressions and very basic phrases aimed at the satisfaction of needs of a concert type. To enable to students to introduce him/herself and others and can ask and answer question about personal details such as where he /she lives, people he /she knows lives, people he /she knows and things he /she has To make him/her interact in a simple way provided the other person talks slowly and clearly and is prepared to help. To help him/her to use the basic grammar concepts correctly. To enable the students to read and write simple text. The students learn 400-600 words of vocabulary. 			

Course CodeAEC 201-BCredit Pattern (2)L-22, T-4, P-4		L-22, T-4, P-4		
Course Title FOREIGN LANGUAGES (JAPANESE)			E)	
Co	Course Outcomes: Students will be able to;			
1	This course enables the students to understand and use familiar everyday expressions and very basic phrases aimed at the satisfaction of needs of a concert type. To enable to students to introduce him/herself and others and can ask and answer question about personal details such as where he /she lives, people he /she knows lives, people he /she knows and things he /she has			

Сот	urse Code	AEC 201 -C	Credit Pattern (2)	L-22, T-4, P-4
Сот	urse Title	FOREIGN LANG	UAGES (FRENCH)	
Со	arse Outcome	es: Students will be	able to;	
1	1 This course will create a platform for the students to get prepared for DELF (A1.1 exam by Alliance Francaise). The students will find it very easy to pursue for this exam after completion of this course and they will have overall idea about the French language as well teaching methods followed to learn any foreign language.			
2	 This course enables the students to understand and use familiar everyday expressions and very basic phrases aimed at the satisfaction of needs of a concert type. To enable the students to introduce him/herself and others and can ask and answer questions about personal details such as where he /she lives, people he /she knows lives, people he /she knows and things he /she has To make him/her interact in a simple way provided the other person talks slowly and clearly and is prepared to help. To help him/her to use the basic grammar concepts correctly. To enable the students to read and write simple text. The students learn 400-600 words of vocabulary. 			

Cou	urse Code	AEC 201-D	Credit Pattern (2)	L-22, T-4, P-4		
Course Title SELLING AND NEGOTIATING SKILLS		LS				
Οοι	Course Outcomes: Students will be able to;					
1	1 Demonstrate selling process for industrial as well as consumer products.					
2	Analyze and overcome problems that arise during negotiations.					

Cot	Course Code AEC 201-E		Credit Pattern	L-22, T-4, P-4
Course Title REMOTE SENS		NG AND GEOGRAPHICAL INFORMATION SYSTEM (GIS)		
Cou	Course Outcomes: Students will be able to;			
1.	Define remote sensing and GIS.			
2.	Explain EMR, Energy interactions and types of Aerial photographs.			photographs.
3.	Elaborate applications of GIS in Environmental science.			
4.	Make use of	GIS for various app	olications.	

Cou	urse Code	AEC 201 -F	Credit Pattern	L-22, T-2, P-6	
Cou	Course Title ORAL COMMUNICATION				
Cou	urse Outcom	es: Students should	be able to		
1	1 Communicate in English language.				
2	Apply interp	personal skills.			
3	3 Demonstrate skills required for conducting group discussions, presentations and speeches.			issions, presentations and speeches.	
Со	Course Code AEC 201 -G		Credit Pattern	L-22, T-4, P-4	
Со	urse Title	FOREST MANA	GEMENT		
Сот	Course Outcomes: Students will be able to;				
1	Explain importance of forest with its ecological functions.			ons.	
2	2 Develop a plan for forest management.				
3	Describe for	est conservation stra	tegies.		

<u>SEMESTER –III</u>

Sen	nester	III	Total Credit	4	
Сог	ırse Code	CC 301	Credit Pattern	L-45, T-7, P-8	
Course Title CORPORATE EN		VIRONMENTAL S	FRATEGIES		
Сот	Course Outcomes: Students will be able to;				
1	Design EMS	5 for perticular indus	try.		
2	Prepere checklist for environmental auditing.				
3	Relate various international strategies with national strategies.				
4	Conduct environmental audit.				

Cou	irse Code	CC 302	Credit Pattern	L-45, T-9, P-6		
Course Title ENVIRONMENTAL IMPACT ASSESSMENT AND ENVIRONMENTAL LEGISLATION		SMENT AND ENVIRONMENTAL				
Cou	Course Outcomes:					
1.	Design EMP for particular industry.					
2.	Prépare Environnemental Impact Assessment report.					

Course CodeCC 303Credit PatternL-15, T-0, P-45				L-15, T-0, P-45	
Сот	Course Title PRACTICAL - III				
Cou	irse Outcome	es: The students will	able to		
1		ening of microbial cu ship development.	ltures in the different a	reas of environment management and for further	
2	Determining quality of irrigation water for optimal utilization to avoid further environmental consequences.				
3	Recommend gypsum requirement for the preparation of reclamation plans for saline alkali soils.				
4	Propose dos computing r		ation of an acid soil, b	y performing laboratory experiments and	

Co	urse Code	CC 304	Credit Pattern	L-15, T-0, P-45
Course Title SUMMAR INPLANT PROJET (SIP)				
Сог	urse Outcome	es: After completion	n of this course studer	ts will able to
1	Select and d ideas and ex	*	r SIP and effectively p	plan, execute, evaluate and discuss their innovative
2	Systematically identify relevant theory and concepts, and relating these to appropriate methodologies and evidences.			nd relating these to appropriate methodologies and
3	Apply appropriate techniques and drawing appropriate conclusions, developing communication and interpersonal skills.			
4	Propose scie in written fo		lve the problem and I	nterpret, discuss and communicate scientific results

Finance Elective: I

Semester		III	Total Credit	4	
Course Code		CC-Spl-I-305-A (F-I)	Credit Pattern	L-45, T-6, P-9	
Cou	Course Title INTERNATIONAL TRADE AND FINANCE - FI				
Course Outcomes: The students will able to learn:					
1.	1. Assess foreign exchange rates and develop export trade document.				
2.	Apply international finance terms in trade.				
3.	Evaluate foreign direct investment design.				

Human Resource Elective - I

Semester	ш	Total Credit	4	
Course Code	CC- Spl-I-305 –B (HR- I)	Credit Pattern	L-45, T- 8, P-7	
Course Title	EMPLOYEE RELATIONS AND LA	BOUR LAWS- HR I		
Course Outcon	Course Outcomes : Students will be able to :-			
1	Discuss the concepts and theories to manage Industrial Relations and Labor Laws.			
2	Apply the concept of industrial r operates.	elations, legal issues to the system in	which it	
3	Solve industrial Related legal issues	used in the resolution of conflict.		
4	Critically evaluate emerging trends in employment law.			
5	Design the collective bargaining settlement.	process, including preparation, negotiar	tion, and	

Marketing Elective: I

Course Code		CC- Spl-I-305-C (MM-I)	Credit Pattern	L-45, T-8, P-8	
Course Title IMC AND SALES MANAGEMENT –MM I			MM I		
Cou	Course Outcomes: Students will be able to;				
1	Describe the core role of consumer-based brand equity, advertising management				
2	Apply selling process and the concepts of Integrated Marketing Communication				
3	Evaluate A	dvertisement Campa	ign		

Operation ManagementElective-1

Semester		III	Total Credit	4	
Course Code		CC- Spl-I-305-D	Credit Pattern	L-44, T-8, P-8	
		(P-I)			
Cours	se Title	LOGISTICS & SUPPLY	Y CHAIN MANAGEMEN	NT- P-I	
Cours	se Outcomes: Stude	nts will be able to;			
1	Describe the conce	pts of Logistics and Supply	y Chain Management.		
2	Apply appropriate Logistics and Supply Chain Distribution Strategies in the organization.				
3	3 Analyze Supply Chain Planning and Coordination strategies.				
4	Evaluate the recent	t developments in Logistics	s and Supply Chain Manage	ement.	

Agri-Business Management Elective- I

Semester III		III	Total Credit	4
Course Code CC- Spl-I-305- I (AB-I)		CC- Spl-I-305- E (AB-I)	Credit Pattern	L-44, T-8, P-8
Сот	Course Title AGRI BUSINESS, ENTREPRENEURSHIP AND COOPERATIVES – AB-I			SHIP AND COOPERATIVES – AB-I
Cou	rse Out Com	es: Students will be al	ole to	
1	Explain the concepts of Agribusiness, Entrepreneurship and Cooperatives.			
2	Make use of conceptual framework for the development of cooperatives and agribusiness sector.			
3	Evaluate the role of national and international institutions in agribusiness sector.			

System Elective-1

Semester		III	Total Credit	4
Course Code		CC-Spl-I-305-F (S-I)	Credit Pattern	L-45, T-8, P-7
Course Title KNOWLEDGE MANAGEMENT AND ERP SYSTEM- S-I			RP SYSTEM- S-I	
Cou	rse Outcomes	s: The Students will able to)	
1	Describe the Knowledge management strategies.			
2	Discuss KM, learning organizations, intellectual capital and related terminologies in clear terms and understand the role of knowledge management in organizations.			
3	Imitate the d	lifferent technologies used i	n ERP.	

DSE – Any One

Semester		III	Total Credit	4	
Course Code		DSE-Spl-II-301- A(F-II)	Credit Pattern	L-45, T-6, P-9	
Coι	Course Title DIRECT & INDIRECT TAXES- F-II				
Coι	Course Outcomes: The students will able to learn				
1	Assess applicability of GST liability.				
2	Analyze deductions from gross total income.				
3	Evaluate the income under different heads and taxability.				

Course Code	DSE-Spl-II-301-B (HR- II)	Credit Pattern	L-45, T-8, P-7		
Course Title	STRATEGIC AND I	STRATEGIC AND INTERNATIONAL HUMAN RESOURCE MANAGEMENT- HR-II			
Course Outcomes : Students will be able to :-					
1	Describe the different con	ncepts in Strategic and Internat	tional HRM.		
2	Interpret the implications	of culture on HR Practices.			
3 Evaluate different HR interventions in cross-border mergers and acquisitions.			gers and acquisitions.		
4	Adapt HR management p	ractices in changing Internatio	nal scenario.		

		DSE-Spl-II-301-C (MM -II)	Credit Pattern	L-45, T-8, P-7
Course Title RETAILING, SERVICE AND INDUSTRIAL MARKETING –MM-II		FRIAL MARKETING –MM-II		
Cou	Course Outcomes: Students will be able to;			
1	Discuss the operations of the retail business, as well as the different retail forms and channels.			the different retail forms and channels.
2	Examine the parameters that determines success of retail merchandise.			
3	Examine the nature of services, and distinguish between products and services			
4	Apply indus	trial market segmentat	ion, positioning and	selecting target markets.

Course Code		DSE-Spl-II-301-D (P-II)	Credit Pattern	L-44, T-8, P-8	
Course T	itle	PURCHASING AND INVENTORY MANAGEMENT- P-II			
Course O	Dutcomes: Students	will be able to;			
1	Describe the conce	epts of Purchasing and Inve	entory Management.		
2	Apply Purchasing	and Inventory Managemen	t Techniques at Manufactur	ing and Service Sector.	
3	3 Analyze issues involved in Purchasing and Inventory Management.				
4	Evaluate Purchasin	ng and Inventory Managem	ent strategies.		

Cou	ırse Code	DSE-Spl-II-301-E (AB-II)	Credit Pattern	L-45, T-8, P-8
Course Title RURAL AND AGRICULTURAL MARKETING- AB-II			RKETING- AB-II	
Coι	Course Out Comes: Students will be able to			
1	Discuss the features of rural and urban markets for consumer goods and non-consumer goods.			
2	Apply rural marketing research techniques to understand the rural consumer behavior.			
3	Adapt mark	eting strategies suitable	e to rural markets and	d agricultural inputs.

Cot	urse Code	DSE-Spl-II-301-F (S-II)	Credit Pattern	L-45, T-8, P-7	
Course Title INFORMATION SYSTEM AUDIT AND CONTROL – S-II			ND CONTROL – S-II		
Cou	Course Outcoms: Student will able to				
1	Classify the concepts of computer security, computer security threats and the corresponding remedies.			ecurity threats and the corresponding remedies.	
2	Describe the trend of computer security threats.				
3	Develop an	audit plan to achieve tl	ne IT audit objective	S.	

Generic Elective- Any One

Semester		III	Total Credit	4	
Cou	irse Code	GE-301 - A	Credit Pattern	L-45, T-7, P-8	
Cou	Course Title ENTREPRENEU		RSHIP DEVELOPMENT		
Col	irse Outcom	es: Students will be	able to;		
1	Describe the Concepts of Entrepreneur & Entrepreneurship Development.				
2	Apply Entrepreneurship Development practices to start new enterprise.				
3	Analyze issues involved in Entrepreneurship Development.				
4	Evaluate Business Plan of new enterprise.				

Generic Elective- Any One

Semester		III	Total Credit	4
Cou	ırse Code	GE-301 - A	Credit Pattern	L-45, T-7, P-8
Course Title ENTREPRENEURSHIP DEVELOPMENT		ENT		
C οι	Course Outcomes: Students will be able to;			
1	Describe the	e Concepts of Entrep	reneur & Entrepreneur	ship Development.
2	Apply Entre	preneurship Develop	oment practices to star	new enterprise.
3	Analyze issues involved in Entrepreneurship Development.			
4	Evaluate Business Plan of new enterprise.			

Sem	ester	III	Total Credit	4	
Cou	rse Code	GE-301- B	Credit Pattern	L-48, T-8, P-4	
Course Title E-COMMERCE					
Cou	Course Outcomes				
After	completion o	f this course the stud	lent will be able to:		
1	•	knowledge of found on the role of IT in o		as of commerce in order to develop a holistic	
2	Select and apply appropriate models to analyze the role of IT in an organization.				
3	Recognize the business impact and potential of e-commerce				
4	Develop a ho	olistic perspective or	the role of IT in orga	nizations.	

Co	urse Code	GE -301-C	Credit Pattern	L-40, T-10, P-10	
Course Title FUNDAMENTAL OF COUNSELING			NG		
Cou	Course Outcomes: Students will be able to				
1	Learn about conceptual understanding of the psychological foundation of human behaviour.				
2	Gain the knowledge of various fields of counseling.				
3	Identify and solve problems of individuals.				
4	Work effectively as part of a team.				
5	Understand various types of problems faced by people in the society.				
6	Learn divers	se perceptive on the	functioning of human	behaviour.	

Coi	irse Code	GE-301-D	Credit Pattern	L-40, T-10, P-10	
Course Title FUNDAMENTALS OF MACRO ECONOMICS			CONOMICS		
Cou	Course Outcomes: Students will be able to				
1	Identify the macro variables in any economy.				
2	Describe the economic theories and variations in macro variables.				

Cou	ırse Code	GE 301-E	Credit Pattern	L-45, T-15, P-0	
Course Title SUSTAINABLE AGRICULTURE (Only for the students			ly for the students of other Departments)		
Cou	Course Outcomes: After completion of this course students will be able to				
1.	Explain the	e importance of agr	iculture, component	s of agri-ecosystem, and will learn importance	
	of biodiver	sity in agri-ecosyst	em.		
2.	Determine	Irrigation water of	quality and water r	equirement for sustainability, and propose	
	methods of	soil & water conse	ervation.		
3.	Understand	d & apply many ecological principles in soil health management, pest management			
	and fertilizer management through an integrated approach.				
4.	Propose IP	NM & IPM concep	ots, and recommend i	emedial measures required for restoration.	

Course Code		AEC 301 (A)	Credit Pattern	L-22, T-2, P-6	
	Course Title INTERNATIONAL BUSINESS				
Cours	se Outcome	es: Students will be a	ible to		
1.	Analyze international business environment and domestic business environment in different parts of the world.				
2.	Evaluate various entry strategies of the international business firms.				

Cot	urse Code	AEC 301 (B)	Credit Pattern	22L, 8TP		
Course Title FUNDAMENTAL OF TOURISM MANAGEMENT		NAGEMENT				
Cot	Course Outcomes: Students will be able to;					
1.	1. Explain the concepts of travel and tourism.					
2.	Develop a tourism plan.					

Cou	ourse Code AEC 301 (C) Credit Pattern L-24, T-4, P-2				
Cou	Course Title WILDLIFE MANAGEMENT				
Cou	Course Outcomes: Students will be able to				
1	Distinguish between various wildlife conservation projects.				
2	Prepare a strategy for conservation of wildlife at local to international level.				
3	Elaborate various conservation practices at national level.				

<u>SEMESTER – IV</u>

SemesterIVTotal Credit4		4		
Coi	urse Code	CC -401	Credit Pattern	L-45, T-8, P-7
Course Title LAND AND WATER MANAGEMENT		NT		
Coι	urse Outcom	es: After studying	this course the stude	ents will able to
1	Identify the concept of optimal land use planning based on capabilities to prevent further degradation and relate these to appropriate methodologies of sustainable land management.			
2	Describe challenges and give suggestions to manage accelerated soil erosion, ground water recharging and water logging conditions, with the emphasis on prevention, control and reclamation of saline-alkali soils			
3	Develop understanding of the hydrology of streams and lake systems and concept of water shed management, and describing the processes of and importance of groundwater flow and aquifer systems.			
4	research ski	ills to current issues		ground water quality, apply their knowledge base and esource management, and remediation, with emphasis isions.

Cou	Course Code CC 402		Credit Pattern	L-45, T-8, P-7		
Cou	Course Title MANAGEMENT OF INDUSTRIAL AND CIVIC WASTES					
Cou	Course Outcomes: The students will able to;					
1.	Estimate the suitable methods for Solid Waste Management.					
2.	Compare between the various categories of Solid Waste as per the regulations.					
3.	Prioritize the appropriate plan for handling and disposal of Hazardous Waste.					

Co	urse Code	CC 403	Credit Pattern	L-45, T-8, P-7			
Course Title BUSINESS STRATEGIES							
Coι	Course Outcomes Students should be able to:						
1	Discuss various concepts and theories in the field of strategic management.						
2	Formulate various types of strategies for a given industry.						
3	Evaluate an industry using various tools and techniques for strategic choice.						
4	Critique strategies implemented.						
5	Devise strategic approaches to managing a business successfully in a global context.						

Semester		IV	Total Credit	4		
Course Code		CC- Spl-I-404-A (F-III)	Credit Pattern	L-45, T-6, P-9		
Cou	ırse Title	MANAGEMENT	ACCOUNTING ANI	D CONTROL SYSTEM- F-III		
Cou	Course Outcomes					
	The student	ts will able to learn:	:			
1	Apply concept of marginal costing for decision making.					
2	Analyze various operating and financial leverages to design capital structure.					
3	Evaluate various types of budgets for managerial decision making.					

Course Code		CC- Spl-I-404-B (HR-III)	Credit Pattern	L-45, T-8, P-7		
Course Title CORPORATE PSYCHOLOGY- HR-III		П				
Cou	Course Outcomes:- Students will be able to:					
1	Discuss the	major areas of corpo	rate psychology.			
2	Apply the re	elevant theories, conc	cepts and models of po	sitive psychology to enhance life satisfaction.		
3	Apply theoretical concepts to bring positive changes through stress management, counseling, me			brough stress management, counseling, mentoring		
⁵ and emotional intelligence.						
4	Develop skil	lls for collaborative t	eamwork, stress mana	gement and positive thinking.		

Course Code		CC- Spl-I-404-C (MM- III)	Credit Pattern	L-45, T-7, P-8	
Course Title CONTEMPORARY ISSUES IN MARKETING – MM-III				KETING – MM-III	
Cou	Course Outcomes: Students will be able to;				
1	Describe conceptual aspects of Contemporary issues in marketing.				
2	Apply real life business aspects of marketing.				
3	Evaluate marketing situations.				
4	provide solutions for international marketing situations.			s.	

Cour	se Code	СС- (Р-П	Spl-I-404- D I)	Cred	lit Pattern	L-44, T-8, P-8	
Course Title MODERN APPROACHES TO QUALITY MANAGEMENT - P-III						AGEMENT- P-III	
Cour	Course Outcomes: Students will be able to;						
1	Describe di	fferent concepts r	elated to Quality M	anagem	ent.		
2	Apply relev	ant practices of Q	uality Managemen	t in the	organization.		
3	Analyze iss	ues involved in Q	uality Management				
4	Evaluate the	e recent developn	ents in Quality Ma	nageme	nt.		
Course CodeCC- Spl-I-404-E (AB-III)Credit PatternL-44, T-8, P-8							
Cours	se Title	AGRI PRODU	CTION AND SUP	PLY C	HAIN MANAGEM	ENT- AB-III	
Cours	ourse Out Comes: Students will be able to						
1	Analyze the factors influencing agricultural production and their supply chain.						
2	Adapt traditional and modern practices of farm management.						
3	Develop ski	lls for agricultura	supply-chain and	ogistics	infrastructure manag	gement.	

Course Code		CC- Spl-I-404-F (S-III)	Credit Pattern	L-45, T-8, P-7		
Course Title APPLIED DATA S		SCIENCE AND BUSINESS ANALYTICS USING R – S-III				
Сот	Course Outcoms: Student will able to					
1	Identify and	describe complex but	usiness problems in ter	ms of analytical models.		
2	Apply appropriate analytical methods to find solutions to business problems that achieve stated objectives.					
3	Examine data from files and other sources and perform various data manipulation tasks on them.					
4	Apply the knowledge of R gained to data Analytics for real-life applications					

	ANY ONE ELECTIVE PAPER -DSE						
Sen	nester	IV	Total Credit	4			
Course CodeDSE-Spl-II- 401-A (F-IV)Credit PatternL-45, T-6, P-9				L-45, T-6, P-9			
Cou	Course Title INVESTMENT AND PORTFOLIO MANAGEMENT- F-IV						
Cou	Course Outcomes: The students will able to learn;						
1	1 Analyze the relationship between security analysis and market portfolio.						
2	Evaluate the performance of portfolios.						
3	Design various investment avenues as a small and corporate investor.						

e Code	DSE-Spl-II- 401-B (HR-IV)	Credit Pattern	L-45, T-8, P-7	
e Title	TALENT AND HUMAN CAPITAL MANAGEMENT-HR-IV			
Course (Outcomes :- Students	will be able to:		
Describe	the concept of Talent	and Human Capital I	Management.	
Apply di	fferent concepts of Hu	man Capital Manage	ment.	
Summarize Cafeteria Approach in Compensation.				
Critically evaluate emerging tre		ends in Talent and Hu	ıman Capital Management.	
	Title Course (Describe Apply di Summar	Code (HR-IV) Title TALENT AND HUI Course Outcomes :- Students Describe the concept of Talent Apply different concepts of Hui Summarize Cafeteria Approact	Credit Pattern Credit Pattern Title TALENT AND HUMAN CAPITAL M. Course Outcomes :- Students will be able to: Describe the concept of Talent and Human Capital M. Apply different concepts of Human Capital Manage	

Course Code		DSE-Spl-II- 401-C (MM-IV)	Credit Pattern	L-45, T-8, P-7		
Course Title MA		MARKETING STR	IARKETING STRATEGY, CRM AND RURAL MARKETING-MM-IV			
Course O	Course Outcomes: Students will be able to;					
1	Expla	in the concept of mark	ceting strategies, CR	M and Rural Marketing.		
2	Develop appropriate marketing strategies for industries.					
3	Evaluate Marketing strategies, CRM and Rural market of India.			narket of India.		

Course Code		DSE-Spl-II- 401-D (P-IV)	Credit Pattern	L-44, T-8, P-8			
Course T	itle	PROJECT MANAGEM	DJECT MANAGEMENT				
Course O	Course Outcomes: Students will be able to;						
1	Describe the c	oncepts of Project and Proj	ect Management.				
2	Apply Project	Management practices to s	tart new project.				
3 Evaluate Project Management Techniques.							
4	4 Design Project Management Plan for the undertaken project.						

Course Code		DSE-Spl-II- 401-E (AB-IV)	Туре	Discipline Specific Elective (DSE)		
Credit Pattern		C - 44, P = 2 T = 2				
Course Title		AGRI COMMODITY MARKETS AND AGRI-BUSINESS-AB-IV				
Cou	Course Out Comes: Students will be able to					
1	Discuss commodity markets for various agricultural produce					
2	Analyze commodity trading practices in India and other countries.					
3	Appraise the Agri-commodities Markets and Agribusiness.					

Cou	urse Code	DSE-Spl-II- 401-F (S-IV)	Credit Pattern	L-45, T-8, P-7	
Сог	ırse Title	Software Engineering and I.T. Project Management-S-IV			
Οοι	arse Outcoms	s: Student will able to			
1 Explain needs for software specifications also they can classify different types of software their gathering techniques.		classify different types of software requirements and			
2	2 Justify role of SDLC in Software Project Development and they can evaluate importance of Software Engineering in PLC.			and they can evaluate importance of Software	
3	Familiar with the different methods and techniques used for project management.				
4	Discuss the parameters of software projects success and failures.				
5	Develop the Project Scheduling, tracking, Risk analysis, Quality management and Project Cost estimation using different techniques.				

Cou	urse Code	GE 401 -A	Credit Pattern	L-45, T-8, P-7	
Course Title		BUSINESS ETHICS			
Сот	Course Outcomes: Students will be able to;				
1.	Describe ethical principles in business.				
2.	Analyze ethical and unethical issues.				
3.	Solve ethical dilemmas in the organization.				
4.	Build ethical culture in the organization.				

Course Code		GE 401 B	Credit Pattern	L-45, T-11, P-0	
Course Title		Basic Concepts of DBMS			
Coι	Course Outcomes: The students will able to				
1.	Define DBMS Schemas and structure				
2	Illustrate basic concepts of DBMS and various databases used in real applications				
3.	Solve simple as well as complex SQL query problems				
4.	Design ER-models to represent simple database application scenarios				
5.	Apply database design concepts in a given scenario				

Coι	urse Code	GE 401-C	Credit Pattern	L-40, T- 10, P-10		
Сог	ırse Title	BASICS OF SOCIAL LEGISLATION				
C οι	Course Outcomes: Students Will be able to					
1	Equip students with a comprehensive knowledge about the law, its bases and relationships with the			the law, its bases and relationships with the		
	human and institutional agencies.					
2	Understand about the Indian Legal System and procedure.					
3	Apply fundamental rights and duties given in Indian Constitution.					
4	Understand the Legal Aid Services.					
5	Help students to understand the legal systems and procedures of people welfare in India.					

Course Code		GE 401-D	Credit Pattern	L-44, T- 08, P-08		
Course Title		INDIAN ECONOMY				
Cou	Course Outcomes: Students will be able to					
1	Identify the main issues in Indian economic development.					
2	Critically analyze the Indian economic policy environment.					

Course Code		GE 401 E	Credit Pattern	L-45, T-15, P-0	
Cou	rse Title	Land and Watershed Management(Only for the students of other Departments)			
Cou	rse Outcom	es: After completion o	f this course students w	ill be capable to	
1	Identify co	ncept of optimal land	use planning based c	n capabilities to prevent further degradation and	
	relate thes	e to appropriate meth	nodologies of sustaina	ble land management.	
2	2 Describe challenges and give suggestions to manage accelerated soil erosion, ground water recha		accelerated soil erosion, ground water recharging		
	and water logging conditions, with the emphasis on prevention, control and reclamation of saline-al			revention, control and reclamation of saline-alkali	
	soils.				
3	3 Demonstrate understanding of the hydrology of streams and lake systems and concept of water s				
	management, and describing the processes of and importance of groundwater flow and aquifer systems.				
4	Describe the challenges of maintaining surface and ground water quality, apply their knowledge base		und water quality, apply their knowledge base and		
	research skills to current issues pertaining to water resource management, and remediat				
	emphasis on related economic, social, and public policy dimensions.		y dimensions.		

Course Code		AEC 401	Credit Pattern	L-24, T-4, P-2		
Course Title		SUSTAINABLE AGRICULTURE				
Col	Course Outcomes: After studying this course the students will be able to					
1.	Understand the concept and importance of sustainability in agriculture with relation to current social, economic, and technical challenges and opportunities in sustainable food production.					
2	Develop an appreciation for the impacts of agriculture on natural resources, energy, environment, and climate change and related solutions for these issues. Propose Integrated approaches in pest and fertilizer management.					